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*The Internal  
communique  
for Bombay  
Management  
Association  
members*

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## **BOMBAY MANAGEMENT ASSOCIATION**

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## **Bombay Management Association**

UPDATE

May 2008

Dear Members,

Greetings,

I feel delighted to warmly welcome Mr.S Mohan, Director and on the Board of BPCL, as the incoming President who has an illustrious team that will take office on 21<sup>st</sup> July 2008. I am sure members will have a wonderful year ahead with Mr.Mohan.



As I look back on my team, I leave with fond memories. Memories of closely working with my Office Bearers and Executive Committee Members. Their inputs and insights have truly enriched me. I was glad to interact with Chairmen of various Committees. Their dedication and commitment to do something for BMA, motivated and inspired me. I was blessed in having a band of Past Presidents whose vast and rich experience was a constant source from where I could draw guidance to take the Association forward. I would like to make special mention of Past Presidents Mr.Indrapal Singh, Mr.Ernest Fernandes, Mr.Ashok Sharma and Mr.S P Agarwal who have played a stellar role in helping drive programs, new initiatives and helping the BMA office contain costs. Their availability and willingness to assist the Association is a fond memory that I will always cherish and carry with me.

Much was accomplished. Much more still needs to be accomplished. I appeal to all members to come forward with their talents and voluntarily serve the Association and take it to greater heights.

Our Executive Director Mr.Gladwyn Pinto and his team at the BMA office deserve kudos for all their efforts in managing and coordinating all the events and programmes during my term. With our activities increasing and new initiatives being taken, we will certainly need to enhance and strengthen the Secretariat.

Before I close my good wishes go to Mr.Mohan and his team, whom I am sure with their zest, dynamism and leadership will add another glorious chapter to the history of B.M.A.

With Best Wishes

**Anil Kamath**  
PRESIDENT

## Election Results: 2008-2009 & 2008-2010

The process of the elections for the position of three Office Bearers and four Executive Committee members which began on 1<sup>st</sup> April 2008 was successfully completed with the counting of votes on 12<sup>th</sup> May 2008. Two Past Presidents, Mr.P R Bapat and Mr.Kiran Umrootkar were present when the ballot boxes were opened and were right thru the counting process. As scrutineers they did an excellent job and ratified the votes received by the different candidates. Thereafter they declared the results of the elections as under:

Vice President : Prof (Dr) Suresh Ghai  
Hon. Secretary : Ms.Nirmala Mehendale  
Hon. Treasurer : Mr.Prashant Khambaswadkar

### Executive Committee Members (2008-2010)

Mr.Bhaskar Joshi  
Mrs.Smita Mahajan  
Dr.Devender Nath  
Mr.R Ramakrishnan

We thank all our members for casting their valuable votes and we wish the newly elected all the very best. They will formally take charge on 21<sup>st</sup> July at the A.G.M. New Committees would be formed and members are encouraged to come forward and offer their services.

### **Annual General Meeting:**

The 54<sup>th</sup> Annual General Meeting will be held on Monday 21<sup>st</sup> July at the BMA Library at Army & Navy Building, Kalaghoda at 4.00 pm. As renovations are in progress at the BMA Secretariat at Podar House, we had to shift the venue.

### **BMA Annual Awards:**

The month of May was indeed a busy month for the Awards Committee and the eminent Jury. They spent a considerable amount of time, evaluating and assessing various nominees for different awards. After many cups of tea and long discussions and interaction the final choices for the various awards was arrived at. We are pleased to give you the names of the illustrious recipients of the BMA Awards.

Management Man of the Year Award : Mr.Ajay Piramal  
**Chairman**  
Piramal Group

**Management Woman Achiever of the Year Award** : **Ms.Shikha Sharma**  
Managing Director & CEO  
ICICI Prudential Life Insurance  
Company Ltd

Entrepreneur of the Year Award (Jointly shared) : Mr.Neeraj Gupta

Managing Director  
V Links Taxies Pvt Ltd  
And  
**Ms.Revathy Roy**  
Chairman & Mg.Director

**FOR-SHE Travels & Logistics P Ltd**

Life-time Acheivement Award	:	Mr.Sharu S Rangnekar Management Consultant Rangnekar Associates
Outstanding Management Institute for last 5 years	:	NMIMS University
<b>Outstanding Management Institute of the Year</b>	:	<b>K J Somaiya Institute of Management Studies</b>
Outstanding Management Teacher of the Year	:	Dr.N Sambandam Professor & Dean (R & D) National Institute of Industrial Engineering
Outstanding Management Student of the Year (Joint Winners)	:	Ms.Dipti S Padwal of K J Somaiya Institute of Management Studies <b>And</b> Ms.Sneha Saraf of NMIMS University
Best Chairperson of BMA Committees (Jointly shared)	:	Mr.Sundeep Puri (Legal Implication in Management Committee) <b>And</b> Mr.Bhaskar Joshi (Membership Services Committee)
Tarneja Award for Best Article in BMA Review Journal	:	Mr.Walter Vieira President Marketing Advisory Services Group

This year the judges met and interacted with several students before arriving at “The Outstanding Management Student of the Year Award”. As the competition was very tough, joint winners were declared.

Besides the Jury decided to confer “A Life Achievement Award” as well as recognize “The Outstanding Management Institute from 2002-2007” and present awards.

Our congratulations to all the winners. Mr.Adi Godrej, Chairman, Godrej Group has kindly consented to be the Chief Guest on the occasion. So do make sure you are present on Monday 30<sup>th</sup> June from 6.00 – 8.00 pm at IMC Walchand Hirachand hall, 4<sup>th</sup> floor to applaud the winners.

### **BMA Certificate Course:**

A new initiative was undertaken by BMA for the benefit of 10<sup>th</sup> and H.S.C Students. A B.M.A Certificate Course of 40 hrs over 8 sessions under Mr.K T George as trainer was conducted between 12<sup>th</sup> April to 24<sup>th</sup> May. 19 enrolled for the course with 11 from HDFC Standard Life, 5 from BPCL and 3 Students. The participants were immensely pleased with the teaching methods of Mr.K T George, which was in the form of role plays, caselets, presentations, field work, etc. All expressed their immense happiness at the learnings they received in the form of confidence building, communication skills, listening, overcoming objections, smart selling, etc. The course concluded on 24<sup>th</sup> May where the participants enacted role plays and made audio visual presentations of all that they had learnt and how they could put it to use and also promote the course to their friends, relatives, colleagues, customers and others. The trainer Mr.K T George came in for very high praise in regard to his teaching methods as well as the sensitivity shown to each and every individual of the course.

At the closing ceremony the President Mr.Anil Kamath, the Vice President Mr.S Mohan, the Hon.Secretary Prof. Suresh Ghai, Chairman of the Skill Enhancement and Education Committee Dr.K K Saxena, Mr.Indrapal Singh, Past President BMA and chief initiator of the course along with the Executive Director Mr.Gladwyn Pinto were present. Certificates were presented to 11 successful candidates who completed the course. All the candidates were congratulated on their performance.

We are pleased to mention that the second batch is undergoing the course which commenced on 13<sup>th</sup> June and will close on 28<sup>th</sup> June. Await details for the next batch.

### **High Quality, High Impact Programmes at Unbelievable Prices:**

Members would have received our email blast as well as the hard copy on the newly initiated High Quality, High Impact Programmes at Unbelievable Prices. This initiative was taken by Dr.Anand Patkar, a member of the Executive Committee which was fully supported by the Executive Committee. The inaugural programme was on 7<sup>th</sup> June, followed by other highly successful programmes. We have been getting very good feedback. We will share more details of the June Programmes in the next issue of the Update. Members are welcome to let us know their interest and what programmes they would want under this series. We are sure Dr.Patkar and his team would be happy put it together for you.

### **Conceptual Forum:**

Dr.Dale F Cooper, Director, Broadleaf Capital International Pty Ltd addressed the gathering on the theme "Managing the Risk from Climate Change" on Thursday 29<sup>th</sup> May at the Mayfair Rooms. The talk was indeed very informative, educative and interesting. The 50 plus participants got many of their queries answered.

## New Members:

At the Executive Committee Meeting held on 30<sup>th</sup> May 2008 the following members were enrolled into the BMA family.

### ◆ Individual

- Mr. Abhinav Anil Thakur
- Mr. Sameer Suresh Phanse
- Mr. Piyush Anil Shah
- Mr. Asit Chimanlal Mehta
- Mr. Ravindra Dinkar Puri
- Mr. Sharad Gautam Jain
- Mr. Kalipatnapu Chaitanya

### ◆ Institutional Member

- Lotus India AMC Pvt Ltd
- Shinsei Corporate Advisory Services Pvt Ltd
- Cenzer Industries Limited
- Monarch Computer Pvt Ltd

### ◆ Institutional Member

- Mr. Umesh Upendra Prabhu
- Ms. Priti Bhagwan Shah

We welcome them and look forward to their active participation and valuable contribution.

## News you May Use:

IPC Heart Care Center, and IPC Foundation (a charitable organization), are charting a different path by helping people prevent heart attacks through early detection and corrective measures and provide long term system wide protection by addressing the root cause. Members wishing to undertake such a checkup at a considerably subsidized cost may contact any of the following centers:

IPC - Andheri	IPC - Borivali	IPC - Thane	IPC – Lower Parel
Anjali Bunglow No.8/71, SVP Nagar, 4 Bunglow Mhada Colony Opp Raj Kamal Bunglow Near Jankidevi School Bus-stop Andheri (W) Mumbai 400 053  Tel: 64508986/7/3295 6604 Mobile : 98208 08564	Plot No.48/51, Durgeshwari Bunglow Opp Mangal Murti Hospital Gorai II Borivali (W) Mumbai 400 091  Tel: 65294977/64503343 Mobile : 98927 31062	302, Satya Ashish Near Sopan Society Above GIC. Hsg Fin. Ltd RamMaruti Road Thane (W)  Tel 32956603/6605 Mobile : 98192 89209	103/104 Prathamesh Bldg Raghuvanshi Mill Comp Near Big Bazar Senapati Bapat Marg Lower Parel Mumbai 400 013  Tel : 24913000/01

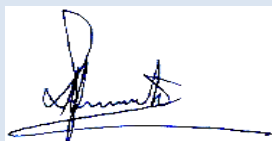
## Future Programmes:

Members are encouraged to register for any of the following programmes which will help to empower oneself and enhance one's skill. So do rush in your registrations at the earliest.

Day	Date	Topic	Faculty	Venue
Thursday	26 <sup>th</sup> June 08	“Preventing and Reducing Overdue Outstandings”	Mr.Vincent D’silva (Management Consultant )	Army & Navy Building, 3 <sup>rd</sup> floor, M G Road, Kala Ghoda, Mumbai 400 023  Fees: Rs.1950/- for BMA Members and Rs.2250/- for Non-Members
Friday	27 <sup>th</sup> June 08	“Presentation Skills”	Ms.Anita Shantaram (Management Trainer)	West End Hotel 45, New Marine Lines Mumbai 400 020  Fees : Rs.3000/- for BMA Members and Rs.3500/- for Non-Members
Saturday	28 <sup>th</sup> June 08	“Manufacturing Excellence World Class Manufacturing (WCM)”	Mr.Boman Moradian (Management Consultant )	Army & Navy Building, 3 <sup>rd</sup> floor, M G Road, Kala Ghoda, Mumbai 400 023  Fees: Rs.1950/- for BMA Members and Rs.2250/- for Non-Members
Thursday-Friday	3 <sup>rd</sup> -4 <sup>th</sup> July 08	“From Secretary to World Administrative Professional”	Mrs.Homai Mehta Trainer	West End Hotel 45, New Marine Lines Mumbai 400 020  Fees : Rs.6000/- for BMA Members and Rs.6500/- for Non-Members
Saturday	5 <sup>th</sup> July 08	“International Marketing in Today’s Context”	Prof. R Venkatesh Trainer	Army & Navy Building, 3 <sup>rd</sup> floor, M G Road, Kala Ghoda, Mumbai 400 023  Fees: Rs.1950/- for BMA Members and Rs.2250/- for Non-Members
Saturday	12 <sup>th</sup> July 08	“First Time Leadership”	Ms.Nirmala Mehendale	Army & Navy Building, 3 <sup>rd</sup> floor, M G Road, Kala Ghoda, Mumbai 400 023  Fees: Rs.1950/- for BMA Members and Rs.2250/- for Non-Members
Thursday-Friday	17 <sup>th</sup> -18 <sup>th</sup> July 08	“Interpersonal Communication Skills”	Mr.Pramod Palekar Management Educator	The Orchid Hotel Nehru Road, Adjacent to Domestic Airport Vile Parle (East) Mumbai 400 099  Fees : Rs.6500/- for BMA Members and Rs.7000/- for Non-members

Thursdays	10 <sup>th</sup> , 17 <sup>th</sup> , 24 <sup>th</sup> & 31 <sup>st</sup> July 08	“Master The Mind Monkey – Experience your Excellence”	Dr.Anand Patkar Managing Consultant	Army & Navy Building, 3 <sup>rd</sup> floor, M G Road, Kala Ghoda, Mumbai 400 023  Fees: Rs.7500/- for BMA Members and Rs.8000/- for Non-Members
Saturday	19 <sup>th</sup> July 08	“Performance Conseling & Feedback... Foster Better Understanding”	Mr.Leslie Rebello & Management Educator	Army & Navy Building, 3 <sup>rd</sup> floor, M G Road, Kala Ghoda, Mumbai 400 023  Fees: Rs.1950/- for BMA Members and Rs.2250/- for Non-Members
Friday-Saturday	25 <sup>th</sup> -26 <sup>th</sup> July 08	“Mentoring & Coaching : Unleash Latent Potential”	Mr.Leslie Rebello & Management Educator	The Orchid Hotel Nehru Road, Adjacent to Domestic Airport Vile Parle (East) Mumbai 400 099  Fees : Rs.8000/- for BMA Members and Rs.8500/- for Non-members
Thursday	31 <sup>st</sup> July 08	“Customer Service Excellence”	Mr.Vincent D’silva Management Consultant	West End Hotel 45, New Marine Lines Mumbai 400 020  Fees : Rs.3500/- for BMA Members and Rs.4000/- for Non-Members

Till next time.



**Gladwyn A. Pinto**  
EXECUTIVE DIRECTOR