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*The Internal
communique
for Bombay
Management
Association
members*

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BOMBAY MANAGEMENT ASSOCIATION

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Bombay Management Association

UPDATE

April 2008

Dear Members,

Greetings,

Soon I will be laying down office and BMA will be led by our present Vice President Mr. S. Mohan, at our AGM to be held on 30th June.



I am delighted that my year brought in a lot of value add to the members of this august institution. The quality of programs and events were exceptional and so was the contribution of the Executive Committee and the Chairmen of various committees.

The Women's convention that flagged off our conventions for the year was first of the unique programs followed by the Legal convention and the HR Convention.

Every month excellent one day programs and visits to several leading institutions were organised which members thoroughly enjoyed.

This year we held a fundraiser fellowship evening with a wonderful concert by Mr. Rahul Sharma, the santoor exponent appropriately titled "Enchanting Moments". The program was electrifying and had a full house.

The Management week had a series of excellent presentations including a lively debate on "Managing the Quality of Life in Mumbai", which was aptly inaugurated by the Sheriff of Mumbai. Dr Ms Indu Shahani. The Conceptual Forum had greats like Mr. K V Kamath CEO of ICICI, Ms Zia Mody, eminent legal eagle to address it. Special mention needs to be made of Mr. Bhaskar Joshi, Ms Anita Madhok, PP Mr. Ashok Sharma, PP Mr. Ernest Fernandes, PP Mr. Indrapal Singh, Mr. Sundeep Puri, Mr. Prashant Khambaswadkar and Dr.K K Saxena who amongst other Chairmen helped to make the year a glorious one.

We all look forward to continuing support from all members and would be happy to add new members to the family.

We have decided to keep you posted every month of programmes held & also intimate you of programmes to be held. So sit back, relax and capture all that BMA has done.

With Best Wishes

Anil Kamath
PRESIDENT

Programmes During the Year – April 2007-March 2008

The **Management Development Committee** offered 14 programmes during the year. Many were well received and some were repeated due to popular demand. Topics such as From Secretary to World Class Administrative Professional, Handling Customer Complaints, Invoke Your Potential Powers and Rediscover the Art of Success & Strategic Impact of Personality at the Workplace were some of the programmes that were held.

The **Membership Services Committee** organized 30 evening programmes, which comprised of evening lectures, film discussions and book reviews. Four Industrial visits cum Study Tour to TATA Steel and TATA Motors at Jamshedpur. Amul and IRMA at Anand and Sardar Sarovar Nigam (Narmada Dam) at Kevadia Colony in Gujarat. Raymond Textile Division – Thane and Wockhardt Hospitals, Mulund were the other highlights of the Membership Services Committee. A series of Spiritual Discourses were held which attracted a good gathering. The ever popular Dabbawalla Programme titled “Management Excellence – Served Hot” had over 250 eager listeners at the M.C Ghia Hall. A three-day Management Festival with Mr.Rooshikumar Pandya as the Guest Speaker at Jai Hind College was a big draw.

Film discussion on Achievers of Excellence, An Inconvenient Truth and Sunita Williams – Astronaut on her Journey, brought about a lot of interaction and learnings. A book discussion on The Case of the Bonsai Manager by Mr.R Gopalakrishnan, The Self Destructive Habits of Good Companies and How to break them by Dr.Jagdish Sheth and Entrepreneur – I believe you can move Mountains by Mr.Walter Vieira truly enlightened the audience.

Our three Centres at **Thane**, **Navi Mumbai** and **Western Suburbs** organized several programmes for their members which were deeply appreciated.

The Management Week this year was truly a week filled event with talks, seminars, competitions, panel discussions taking place on topics such as Creating Vibrant Organizations, Ways to Improve the Academic Industry – Interface for the B.M.S. Course, Managing N.G.O.’s Effectively, Managing Organizations through Managing Minds and Managing the Quality of Life in Mumbai. The Management Week culminated with a Seminar on Managing by Values, which was very much appreciated.

Two new Conventions were held, one for Women Professionals on “Managing Work Living Life” and the other on “Legal Implications in Management”. Both were very well attended and deeply appreciated. The H.R. Convention took a different slant with the theme being “Beyond HR – Perspectives & Challenges. The insights of the speakers did set minds thinking. It was well attended.

PROGRAMMES : In the New Year - April 2008

Wine Appreciation Programme:

A visit to the vinsura vineyard in Feb / March under the Membership Services Committee led by Mr. Bhaskar Joshi has become an annual feature for quite time now. This time apart from the visit, we invited Mr. M. P. the wine maker who produces delicious & memorable wines to give a members on 11th April. Those who attended, though few, truly the intoxicating evening, as participants got a hands on experience of some of the finest wines produced by Visura Vineyard. The snacks accompanying the wine & right wine glasses hired for the evening memorable evening. Make sure to visit the vineyard, the next time announces the programme.



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BMA

From Secretary to World Class Administrative Professional

During the Administrative Professionals week celebrated the world over from 20th - 26th



April. BMA took the opportunity of organising a two day programme on 24th / 25th April - "From Secretary to World Class Administrative Professional", under the Membership Development Committee led by Mr. Mohan. The event was held at West End Hotel and 28 Secretaries from reputed organisations participated. Ms. Homai Mehta, Director, of Sir J. J. College of Commerce spent the entire 2 days with the secretaries and imparted her knowledge & skills & thus better equipped the secretaries in their professional lives. This particular programme of BMA has been running very successfully for quite some years. We encourage organisations to avail of the programme as we plan to have some repeat programmes during the year. The next programme is scheduled for the 3rd - 4th July.

JOINT VENTURE

BMA joined hands with Saviance Technologies who brought Disney Institute to conduct a two



day workshop on Leadership Excellence, Quality, Service & Team Creativity at I. T. C. Grand Central on 28th - 29th April. The two day workshop was well received by the participants who went home with a lot of learnings.

BMA Certificate Course on Professional Salesmanship

A BMA course on Professional Salesmanship was launched on 12th April and the first batch attracted 19 participants. It is a 40 hours course conducted over 8 sessions on Saturdays & Sundays under the guidance of the trainer Mr. K. T. George. The students have thoroughly enjoyed the course & have felt very enriched with the entire experience. The second course starts on 13th June. Contact the secretariat for detail and enroll so as to avoid disappointment. Batch sizes are fixed for each course.

High Quality High Impact Programmes @ Unbelievable Prices!!

BMA is working on a new initiative titled "**High Quality High Impact Programmes @ Unbelievable Prices**" which mostly will be held on Saturdays at Army Navy Building with Dr. Anand Patkar co-ordinating the entire course. The purpose of this initiative is to offer all our members, even if not nominated by their companies, an opportunity to be exposed to top class programmes by very eminent & reputed faculty. The topics and the faculty have selectively been chosen. Keeping in mind the low cost (Rs. 1950/- a day for members and Rs. 2250/- for non members) the venue presently is the Army Navy Building, Kalaghoda where the BMA library is housed. Besides all information will be sent by way of e-mail blast. Hence it is important that the secretariat has your correct e-mail id. Do send it in, if not done so already.

PROGRAMMES IN JUNE

Day	Date	Topic	Faculty	Venue
Saturday	7 th June 08	“What Every Manager Should Know About The “ECONOMIC ENVIRONMENT OF BUSINESS”	Mr.M P Rege (Former Civil Servant) IES	Army & Navy Building, 3 rd floor, M G Road, Kala Ghoda, Mumbai 400 023 Fees: Rs.1950/- for BMA Members and Rs.2250/- for Non-Members
Friday Saturday	13-14 th June 08	“Strategic Management: Concept & Practice”	Mr.Anil Naik (Chief Executive) Sudit Consultancy Services	Army & Navy Building, 3 rd floor, M G Road, Kala Ghoda, Mumbai 400 023 Fees: Rs.3800/- for BMA Members and Rs.4200/- for Non-Members
Saturday	14 th June 08	A Very Special Seminar on “Excellence in Business Practices”	Keynote Speaker : Mr.Vijay Thadani (CEO, NIIT Ltd) and Eminent Faculty	Mayfair Rooms (North) 254-C, Dr.Annie Besant Road, Worli, Mumbai 30 Fees : Rs.5500/- for BMA Members, Rs.6000/- for Non-members, Rs.3000/- for Faculty Members and Rs.2000/- for Students.

Wednesday	18 th June 08	“DNA of Success”	Mr.Sudhir Shah (President, Management Naipunyam Inc.)	West End Hotel 45, New Marine Lines Mumbai 400 020 Fees : Rs.3000/- for BMA Members and Rs.3500/- for Non-Members Fees :
Friday Saturday	/20-21 st June 08	“Finance for Business Managers”	Dr.Anand Patkar (Management Consultant)	Army & Navy Building, 3 rd floor, M G Road, Kala Ghoda, Mumbai 400 023 Fees: Rs.3800/- for BMA Members and Rs.4200/- for Non-Members
Friday Saturday	/20-21 st June 08	“Art of Effective Interviewing”	Mr.Leslie Rebello (Management Educator)	ORCHID HOTEL Nehru Road, Adjacent to Domestic Airport Vile Parle (East) Mumbai 400 099 Fees : Rs.8000/- for BMA Members and Rs.8500/- for Non-Members
Thursday	26 th June 08	“Preventing and Reducing Overdue Outstandings”	Mr.Vincent D’silva (Management Consultant)	Army & Navy Building, 3 rd floor, M G Road, Kala Ghoda, Mumbai 400 023 Fees: Rs.1950/- for BMA Members and Rs.2250/- for Non-Members
Friday	27 th June 08	“Presentation Skills”	Ms.Anita Shantaram (Management Trainer)	West End Hotel 45, New Marine Lines Mumbai 400 020 Fees : Rs.3000/- for BMA Members and Rs.3500/- for Non-Members
Saturday	28 th June 08	“Manufacturing Excellence World Class Manufacturing (WCM)”	Mr.Boman Moradian (Management Consultant)	Army & Navy Building, 3 rd floor, M G Road, Kala Ghoda, Mumbai 400 023 Fees: Rs.1950/- for BMA Members and Rs.2250/- for Non-Members

Kindly block these dates in your dairy and register for the programmes.

New Members.

At the Executive Committee Meeting held on 10th April 2008 the following members were enrolled into the BMA family.

◆ **Life**

- Mr. Nilesh Parekh
- Mr. Nikhil D Patel
- Mr. Ganesh Ramakrishnan
- Mr. Milind B Kulkarni

◆ **Individual**

- Mrs. Nirmala Varel Victoria
- Mr. Mukund Madhavrao Patil
- Mr. Austin Lobo
- Mr. Zubin R Mulla
- Mr. Oscar James DeSouza
- Mr. Rahul Tiwari

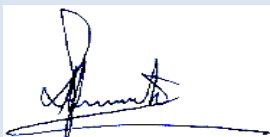
◆ **Institution Member**

- GN Khalsa College

We welcome them and look forward to their active participation and valuable contribution.

Before we close, we invite comments, suggestions and feedback from our members so that through our two way communication and interaction, BMA continues to be relevant & meaningful and always vibrant and responsive to the cares and concerns of the members.

Till next time.



Gladwyn A. Pinto
EXECUTIVE DIRECTOR